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NEWS@IPA

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International
Procurement Agency

Expertise

IPA closely adheres to the specific rules and guidelines set out by its principals. Our staff is well versed in the procurement regimes and the project management methods of various bi- and multilateral donors, from the World Bank to regional development banks, from the European Commission to Dutch Aid and from UN organisations to NGO's.

The Mission

The mission of IPA (*International Procurement Agency*) is to provide superior supply, procurement and advisory services to principals in all parts of the developing world on a strictly independent basis.

Client solutions

IPA distinguishes three service areas in which we offer customized solutions to our clients:

- Supply Services
- Procurement Services
- Consulting Services

 IPA is a member of European Procurement Agents S.A., a Brussels registered, pan-European procurement service company. EuroPA is market leader in the provision of independent procurement services to the European Commission.



The certification of our procedures according to ISO 9002 standards reflects our unequivocal commitment to quality.

Dear Readers,

We are very pleased to present you the first edition of our quarterly newsletter *NEWS@IPA*. This newsletter will be sent to a selective number of clients and business relations, keeping you informed about the developments of our organisation.

I hope you will enjoy reading this issue of *NEWS@IPA*.

With kind regards,
Bob Vlietstra, Director

Dutch Aid Procurement Contract

International Procurement Agency signed a framework contract with the Netherlands Ministry of Development Co-operation for the position of Procurement Agent. This exclusive procurement agent's framework agreement covers the activities related to the actual procurement and procurement advisory requirements for all bi-lateral development projects financed through the Dutch Development Aid budget.

The framework agreement covers projects in countries supported by the Netherlands Government in Africa, Asia, Latin America and some of the countries in Eastern Europe. The context of the projects are often complex and knowledge is required of the local market as well as developments in the Region.

IPA is holding a similar procurement agency enabling agreement with the Department For International Development DFID in the UK.

Supply of refurbished ex Dutch army DAF trucks to Eritrea

On behalf of one of our UN principals we have supplied 3 DAF trucks to Eritrea. The former Dutch army (ex NATO) DAF trucks were selectively chosen from the stock available and reconditioned in accordance with the latest technical requirements.

The units were shipped to Eritrea within 3 weeks.



Other recent executed projects

- Blankets • Ballistic Vests • Generator Sets • Computer Equipment • Land Rover Vehicles
- Toyota / Mercedes Benz spare Parts • Telecommunication Equipment • Safety Equipment
- Hyundai Buses • Working Boots • Medical Equipment • Motorcycles • Mine Marking equipment
- Codan/ Motorola Equipment • Refugee Tents

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